



NOMINATION REGIONS

British Columbia

Alberta / NWT / Nunavut

Saskatchewan

Manitoba / NWO

ELIGIBILITY

**Any Vendor Sales Rep Employed
by a WRLA member**

NOMINATING PROCESS

Nominations are now open for the inaugural WRLA Sales Representative Award. Nomination applications are due to the WRLA office no later than October 31, 2019. Nominees will be also interviewed by the president of the WRLA using a standard set of questions.

Submit completed applications to BuyingShow@wrla.org or fax to 204.947.5195. Please note that incomplete applications will void the nomination.

SELECTION

The selection committee will carefully evaluate all nominations and select a recipient for each province.

PRESENTATION OF AWARD

Finalists will be notified in mid-December and asked to attend a pre-award reception on Thursday January 23, 2020 at the Hyatt Regency Hotel. The award recipient will be announce during the January 23, 2020 Networking & Award Event evening.

NOMINEE INFORMATION

Name

Email

Phone Number

Number of Years Employed in the Industry

Employer

Province Employed In

Percentage of Sales the Nominee Contributes to Overall Company Sales (If unknown WRLA President to follow-up)

Individual Annual Gross Sales (\$)

NOMINATOR INFORMATION

Name

Position

Company

Address

Phone #

Signature



COMMUNITY ACHIEVEMENTS – PLEASE RATE AND EXPLAIN

RATE HOW THE NOMINEE GOES ABOVE AND BEYOND “MAKING THE SALE” FOR THEIR CLIENTS/CUSTOMERS. EXPLAIN HOW.

1 2 3 4 5

RATE HOW THE NOMINEE PROMOTES AND CREATES SALES FOR THE BUSINESS. EXPLAIN HOW.

1 2 3 4 5

RATE HOW THE NOMINEE DISPLAYS THE COMPANY’S VALUES IN THEIR DAILY WORK. EXPLAIN HOW.

1 2 3 4 5

RATE HOW THE NOMINEE PROMOTES TEAMWORK AND HELPS THEIR FELLOW CO-WORKERS TO IMPROVE. EXPLAIN HOW.

1 2 3 4 5

HOW DOES THE NOMINEE SUPPORT THE COMMUNITY OUTSIDE THE WORKPLACE? FOR EXAMPLE, CHARITY PARTICIPATION, SERVING ON LOCAL BOARDS AND COMMITTEES, ETC.

1 2 3 4 5

