



Nomination Regions

British Columbia

**Alberta /
Northwest Territories /
Nunavut**

Saskatchewan

Manitoba / Ontario

Nominating Process

Nominations are now open for the inaugural WRLA Sales Representative Award. Nomination applications are due to the WRLA office no later than November 18, 2018. Nominees will be interviewed by the WRLA President using a standard set of questions.

Submit completed applications to BuyingShow@wrla.org or fax to 204.947.5195. Please note that incomplete applications will void the nomination.

Selection

The selection committee will carefully evaluate all nominations and select a recipient for each region.

Presentation of Award

Finalists will be notified in mid-December and asked to attend a pre-award reception on Thursday January 17th at the Hyatt Regency Hotel. The award recipient will be announced at the January 17th Networking and Awards Event.

Eligibility

Any vendor sales rep employed by a WRLA member.

Nominee Information

Name _____ **Email** _____

Phone # _____ **Number of Years Employed in the Industry** _____

Employer _____ **Province Employed In** _____

Percentage of Sales the Nominee Contributes to Overall Company Sales _____

(If unknown WRLA President to follow-up)

Nominator Information

Name _____ **Position** _____

Company _____

Address _____ **Phone #** _____

Signature _____



Community Achievements

Using a scale between 1 to 5, with 5 representing the best possible performance, please rate and explain your rationale.

Rate how the nominee goes above and beyond “making the sale” for their clients/customers. Explain how.

1 2 3 4 5

Rate how the nominee promotes and creates sales for the business. Explain how.

1 2 3 4 5

Rate how the nominee displays the company’s values in their daily work. Explain how.

1 2 3 4 5

Rate how the nominee promotes teamwork and helps their fellow co-workers to improve. Explain how.

1 2 3 4 5

How does the nominee support the community outside the workplace?
For example, charity participation, serving on local boards and committees, etc.

1 2 3 4 5

