



SALES REPRESENTATIVE AWARDS NOMINATION CRITERIA

NOMINATION REGIONS

British Columbia

Alberta / NWT / Nunavut

Saskatchewan

Manitoba / NW Ontario

ELIGIBILITY

**Any vendor sales rep employed
by a WRLA member**

NOMINATING PROCESS

Nominations are now open for the 2020 WRLA Sales Representative award. Nomination applications are due to the WRLA office no later than **October 30, 2020**. Nominees will be interviewed by the president of the WRLA using a standard set of questions.

Submit completed applications to BuyingShow@wrla.org or fax to 204.947.5195. Please note that incomplete applications will void the nomination.

SELECTION

The selection committee will carefully evaluate all nominations and select a recipient for each region.

PRESENTATION OF AWARD

Finalists will be notified in mid-December. Finalists will attend a pre-award reception on Thursday January 21, 2021 at the Delta Marriott Downtown Winnipeg Hotel. The award recipients will be announced during the WRLA networking & awards event.

NOMINEE INFORMATION

Name

Email

Phone number

Number of years employed in the industry

Employer

Province employed In

Percentage of sales the nominee contributes to overall company sales (If not known, please leave blank.)

Individual annual gross sales (\$)

NOMINATOR INFORMATION

Name

Title

Company

Address

Phone number

Signature



COMMUNITY ACHIEVEMENTS – PLEASE RATE AND EXPLAIN

**RATE HOW THE NOMINEE GOES ABOVE AND BEYOND “MAKING THE SALE”
FOR THEIR CLIENTS/CUSTOMERS, AND EXPLAIN.**

1 2 3 4 5

RATE HOW THE NOMINEE PROMOTES AND CREATES SALES FOR THE BUSINESS, AND EXPLAIN.

1 2 3 4 5

RATE HOW THE NOMINEE DISPLAYS THE COMPANY’S VALUES IN THEIR DAILY WORK, AND EXPLAIN.

1 2 3 4 5

**RATE HOW THE NOMINEE PROMOTES TEAMWORK AND HELPS THEIR
FELLOW CO-WORKERS TO IMPROVE, AND EXPLAIN.**

1 2 3 4 5

**HOW DOES THE NOMINEE SUPPORT THE COMMUNITY OUTSIDE THE WORKPLACE?
FOR EXAMPLE, CHARITY PARTICIPATION, SERVING ON LOCAL BOARDS AND COMMITTEES, ETC.**

1 2 3 4 5

