



Territory Sales Representative
Eastern Ontario (GTA - Cornwall - North Bay)
Building Materials
Manufacturer
\$Generous base + benefits + RRSP + expenses + km

Our client enjoys an enviable reputation as a manufacturer of choice for the construction industry. Providing quality products at reasonable prices, they have seen their markets expand and sales increase in recent years. With an experienced manager in place, this team is currently enjoying revenue growth and looking to add a Territory Sales Representative to assist their penetration into the Eastern Ontario market.

Managing the territory from the Eastern GTA to Cornwall, you will prospect potential customers, meet with existing customers and look for opportunities to develop sales through introduction of pricing programs, education on existing and new products, and the development of trusting relationships with your customers.

Career opportunities exist for high potential employees and the company invests in training and development for every individual.

We currently seek an experienced sales representative with knowledge of the territory, based somewhere within the territory that is able to help our client drive sales through proactive sales activity. You should be comfortable in the road-warrior role and have experience selling for a manufacturer through some form of distribution model. Ideally you will have building materials experience but this is not essential.

Please apply to this advert ASAP as the role is being hired with some urgency. Thank you for your interest, we look forward to reviewing your resume.

Please apply to Stephen Borer at sborer@talentsphere.ca