



Store Manager

RONA Nanaimo, B.C.

There is a career opportunity available at RONA Nanaimo – Store #61030. Reporting to the Director of Operations, the **Store Manager** is responsible for achieving sales and service goals through effective management of store standards and operations. This includes communicating and maintaining Customer Service expectations, achievement of financial KPI's, growth of market share, establishing and maintaining adequate inventory levels, operational adherence to RONA's policies and standards, and development and management of all store employees.

RESPONSIBILITIES:

- Achievement of store performance indicators including sales, profit and customer experience targets through effective communication and delegation of company resources
- Develop annual budget and business plan with the Director of Operations and Finance. Provide factual rationale for recommendations based on history, market/economic conditions and trend analysis
- Develop a local market positioning strategy in line with corporate objectives to grow profitable sales and increase market share
- Maintenance of inventory management relevant to seasonal timeframe and market conditions through effective use of tools and reports as well as communication with business partners and clientele
- Set and monitor merchandising standards within corporate guidelines for the branch
- Build solid relationships with peer group and business partners, sharing feedback and best practices
- Ensure work is conducted in compliance with health and safety policy and legislation
- Select and develop a strong management team to assist in the day to day leadership of the store and to provide for an effective succession plan

QUALIFICATIONS:

- Minimum 5 years in a leadership role – proven ability to lead a team by promoting and sustaining a culture of sales and service through effective communication
- Minimum 8 years customer service experience
- Ability to motivate, train, and coach others to a higher level of success and accountability
- Flexible availability based on store needs (includes evenings and weekends)
- Proficient computer skills and basic math skills
- High sense of urgency and drive; able to set priorities and deliver results within deadlines
- Basic understanding of finance and budgets; annual business plans, sales, margins, expenses, budget control, P&L statements

STATUS:

Full-Time

CAREER OPPORTUNITY POSTED ON:

September 6, 2017

APPLICATION DEADLINE:

September 13, 2017

POSITION START:

TBD (approx. October 15)

If you are interested in the position, submit a copy of your resume and cover letter via email to the following:

Email: Sarah.Warkentin@rona.ca



Founded in 1939, **RONA Inc.** is a major Canadian retailer and distributor of hardware, building materials and home renovation products, operating a network of over 500 stores with approximately 24,000 employees.

