



HOMES SALES CONSULTANT

We are looking for an outstanding individual to join our Sales Team at Olympic Homes. Reporting to the General Manager, the Homes Sales Consultant is responsible for the preparation, presentation and processing of quotations/orders and to ensure customer satisfaction in their custom built Ready to Move Home.

RESPONSIBILITIES:

- Prepare proposals, process contracts and work with customers/credit department to secure credit approval & collect customer payments
- Work with customers and the design team to create custom built homes
- Resolve customer concerns in a professional and timely manner
- Work with customers and other staff to ensure post-order changes are implemented correctly
- Produce/maintain reports for management and track quotes
- Work with General Manager to coordinate advertising programs

KNOWLEDGE:

- Exceptional knowledge of the construction/building materials industry and hands on experience
- Strong understanding of common building practices, products used and ability to read blueprints
- Strong abilities with computers
- Professional level written and verbal communication skills
- High degree of organizational skills
- Exceptional customer service skills

We value our employees and offer a comprehensive compensation plan including a competitive salary and benefit package consisting of Life Insurance, Health, Dental, Short Term and Long Term Disability, EAP, Pension Plan, Profit Sharing Plan and an exceptional working environment.

Please forward resume with cover letter indicating salary expectations to:

Human Resource Department
Olympic Homes
1783 Dugald Road
Winnipeg, MB R2J 0H3
Fax: 204-663-4553
careers@olympicbuildings.com

Thank you for your interest but only those selected for an interview will be contacted